Filing Company: Banner Life Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L041 Individual Life - Term Sub-TOI: L041.003 Single Life - Single Premium

Product Name: LIA-Simplified Issue

Project Name/Number: LIA-Simplified Issue/LIA-ST (2-12)

## Filing at a Glance

Company: Banner Life Insurance Company

Product Name: LIA-Simplified Issue SERFF Tr Num: BANN-128111680 State: Arkansas TOI: L04I Individual Life - Term SERFF Status: Closed-Approved-State Tr Num:

Closed

Sub-TOI: L04I.003 Single Life - Single Premium Co Tr Num: State Status: Approved-Closed

Filing Type: Form Reviewer(s): Linda Bird

Author: Ada Miller Disposition Date: 02/28/2012
Date Submitted: 02/23/2012 Disposition Status: Approved-

Closed

Implementation Date Requested: 04/01/2012

State Filing Description:

### **General Information**

Project Name: LIA-Simplified Issue Status of Filing in Domicile: Pending

Project Number: LIA-ST (2-12)

Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: Maryland, our state

of domicile, is part of the Interstate Insurance Product Regulation Commission. This form is

Implementation Date:

currently under review by the IIPRC.

Explanation for Combination/Other:

Submission Type: New Submission

Market Type: Individual Market Type:

Individual Market Type:

Overall Rate Impact: Filing Status Changed: 02/28/2012

State Status Changed: 02/28/2012

Deemer Date: Created By: Ada Miller

Submitted By: Ada Miller Corresponding Filing Tracking Number:

Filing Description:

The above-referenced application form, LIA-ST (2-12), is being submitted for your review and approval. This is a Life Insurance Application form that will be used in the simplified issue market. Form LIA-ST (2-12) is a simplified life insurance application that will be used only for this purpose.

Upon approval, LIA-ST (2-12) is a new form and will not replace any other application forms. This will be marketed through a brokerage distribution system. The implementation date for this form is April 1, 2012.

Filing Company: Banner Life Insurance Company State Tracking Number:

Company Tracking Number:

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To the best of our knowledge, information and belief, this form complies with the rules and regulations of your department. If you should have any questions or require additional information, please feel free to contact me at amiller@lgamerica.

## **Company and Contact**

#### **Filing Contact Information**

Ada Miller, Compliance Technician amiller@Igamerica.com
1701 Research Boulevard 301-279-4809 [Phone]
Rockville, MD 20850 301-294-6964 [FAX]

**Filing Company Information** 

Banner Life Insurance Company CoCode: 94250 State of Domicile: Maryland
1701 Research Boulevard Group Code: 872 Company Type: Life Insurance

Rockville, MD 20850 Group Name: State ID Number:

(301) 279-4809 ext. [Phone] FEIN Number: 52-1236145

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## **Filing Fees**

Fee Required? Yes
Fee Amount: \$125.00
Retaliatory? Yes

Fee Explanation: 1 form x \$125

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Banner Life Insurance Company \$125.00 02/23/2012 56579980

Filing Company: Banner Life Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L041 Individual Life - Term Sub-TOI: L041.003 Single Life - Single Premium

Product Name: LIA-Simplified Issue

Project Name/Number: LIA-Simplified Issue/LIA-ST (2-12)

## **Correspondence Summary**

## **Dispositions**

Status	Created By	Created On	Date Submitted
Approved- Closed	Linda Bird	02/28/2012	02/28/2012

Filing Company: Banner Life Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L041 Individual Life - Term Sub-TOI: L041.003 Single Life - Single Premium

Product Name: LIA-Simplified Issue

Project Name/Number: LIA-Simplified Issue/LIA-ST (2-12)

## **Disposition**

Disposition Date: 02/28/2012

Implementation Date: Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

Filing Company: Banner Life Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L041 Individual Life - Term Sub-TOI: L041.003 Single Life - Single Premium

Product Name: LIA-Simplified Issue

Project Name/Number: LIA-Simplified Issue/LIA-ST (2-12)

Schedule Item Schedule Item Status Public Access

Supporting DocumentFlesch CertificationYesSupporting DocumentApplicationNoSupporting DocumentLife & Annuity - Acturial MemoNoFormLife Insurance ApplicationYes

Filing Company: Banner Life Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L041 Individual Life - Term Sub-TOI: L041.003 Single Life - Single Premium

Product Name: LIA-Simplified Issue

Project Name/Number: LIA-Simplified Issue/LIA-ST (2-12)

### Form Schedule

Lead Form Number: LIA-ST (2-12)

Schedule	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Item	Number			Data		
Status						
	LIA-ST (2-	Application/Life Insurance	Initial		50.000	LIA-ST (2-
	12)	Enrollment Application				12).pdf
		Form				



## NOTICE TO PROPOSED INSURED

(Please give to the Proposed Insured)

Thank you for applying to Banner Life Insurance Company. The soliciting insurance broker (broker) should be able to answer any questions you may have. This broker is an independent broker, not an employee of Banner Life Insurance Company, and is not authorized to make or modify contracts or to waive any requirements or any information that we may request.

#### Underwriting

Once we receive your application, we will begin an evaluation process called underwriting to determine whether you are eligible for insurance and, if so, the rate you should pay for that insurance. We may find that we are unable to give you the insurance you have applied for or that we are able to give it to you only on a modified basis or at a rate greater than our lowest rate.

Your application will be our primary source of information; therefore, it must be true, complete, and accurate. You must inform us of a change to any answer in any part of your application before accepting delivery of a policy; in fact, you agree to do so when you sign your application. We may seek information from other sources to help us evaluate the information you give us on your application.

#### Contestability

We strongly urge you to review the completed application closely for accuracy. A claim may be denied, the policy may be void or your coverage may be lost if the application is incomplete or if it contains false statements or material misrepresentations. Any policy that may be issued will indicate when and under what circumstances it may be contested. Please be aware that if the application contains material misrepresentations or conceals material facts, and you submitted it with the intent to defraud or to facilitate fraud against us, you may also be guilty of insurance fraud, which is a crime. You must inform us of a change to any answer in any part of your application before accepting delivery of a policy; in fact, you agree to do so when you sign your application.

#### Replacement of Existing Coverage

If you intend to replace existing coverage, tell the broker of your intention and answer "yes" to the replacement question in the application; state law may require the broker to give you information that will help you compare the policy you are applying for with the policy you intend to replace. If you are undecided about keeping existing coverage, indicating an intention to replace existing coverage may help you get the information you need to make a decision. If you do replace existing coverage, the new policy may contain new suicide and contestable periods. The following would be considered replacement: you stop paying premiums on an existing policy or surrender an existing policy before or shortly after applying to us or you borrow from an existing policy to pay premiums for the insurance for which you are applying. State law may define replacement to include other situations. Ask the broker if you are unsure.

#### **Insurance Information Practices**

We will rely primarily on information provided by you. We may supplement that information with information from other sources such as medical professionals who have treated you. In some cases, we may ask a consumer reporting agency to collect information and submit an investigative consumer report to us as explained in this Notice under Federal Fair Credit Reporting Notice. You may request to be interviewed in connection with the preparation of this report.

In certain limited situations, we are allowed by law to disclose necessary items of personal information to third parties without your specific authorization.

You have the right to be told about, and receive copies if you wish, of items of personal information about you that appear in our files, including information contained in investigative consumer reports. You also have the right to seek correction of information you believe to be inaccurate.

We will send you a more detailed explanation of our information practices if you send us a written request. You may send your request to the Director of Underwriting, Banner Life Insurance Company, 3275 Bennett Creek Avenue, Frederick, Maryland 21704.

#### Federal Fair Credit Reporting Notice

As part of our underwriting, we may ask that an investigative consumer report be prepared. An independent source known as a consumer reporting agency will prepare the report. The report will typically include information as to your character, general reputation, mode of living, and personal characteristics. The agency may conduct personal interviews with your family, friends, neighbors, business associates, financial sources, or others with whom you are acquainted in order to get this information. If you write to us within a reasonable time after you receive this Notice, we will tell you whether or not a report was requested. If a report was requested, we will tell you the name, address, and telephone number of the agency to whom the request was made. Upon request, the agency will furnish information as to the nature and scope of its investigation. If you would like to inspect and to receive a copy of the report, you may do so by contacting the agency directly.



## NOTICE TO PROPOSED INSURED (Please give to the Proposed Insured)

#### MIB, Inc. (Medical Information Bureau) Pre-Notice Disclosure

Information regarding your insurability will be treated as confidential. Banner Life Insurance Company or its reinsurers may, however, make a brief report thereon to the MIB, Inc., formerly known as Medical Information Bureau, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB, Inc. member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, Inc., upon request, will supply each company with the information about you in its file.

Upon receipt of a request from you, MIB, Inc. will arrange disclosure of any information in your file. Please contact MIB, Inc. at 866-692-6901 (TTY 866-346-3642). If you question the accuracy of information in MIB, Inc.'s file, you may contact MIB, Inc. and seek a correction in accordance with the procedures set forth in the Federal Fair Credit Reporting Act. The address of MIB, Inc.'s information office is 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734.

Banner Life Insurance Company, or its reinsurers, may also release information from its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB, Inc. may be obtained on its website at <a href="https://www.mib.com">www.mib.com</a>.



## LIFE INSURANCE APPLICATION (Please Print)

SECTION A PROPOSED INS	JKED				
1. Full Name (Include maiden n	ame in parentheses)	2. Sex   3. Date of Birth   Day   Day	Year 4. Social Security Number		
5. a. Home Address (If P.O. Bo	ox, list home address in Section J		5. b. How Long		
Street					
City, State		Zip	_		
6. Phone Numbers	7. State/Country of Birth	8. U.S. Citizen ☐ Yes ☐ N	No Visa Type		
Home	_	If No, Date of Entry into U	J.S		
Work	_	Country of Citizenship			
9. Marital Status	10. Driver's License Numb	er and State of Issue or State ID N	Number (If None, list reason.)		
11. Proposed Insured Email Add	dress				
12. Occupation (Include duties)		13. Annual Income	14. Total Net Worth		
15. a. Employer's Name and Ad	dress and Nature of Business	I	15. b. How Long Employed		
CECTION D. DENETICIARY	Chara parcantaga tatala must assu	al 1000/ If pagagany upo Castia	n I Dotaile		
SECTION B BENEFICIARY (		al 100%. If necessary, use Section  ☐ and complete Sections B and			
16. Primary	,	·			
			Date of Birth		
		, State			
Relationship to the Propose	d Insured		% Share		
Name	SSN	l or Tax ID #	Date of Birth		
Address	Address City, S		Zip		
Relationship to the Propose	d Insured		% Share		
17. Contingent					
Name		Relationship	% Share		
SSN		Date of Birth			
Name		Relationship	% Share		
SSN		Date of Birth			
SECTION C OWNER (Will	be Proposed Insured unless other				
•	•	nd D.) Dother than Proposed In	nsured or Trust		
•	•	•	Date of Birth		
			 Zip		
	_				
		wner is a business, web site address			
-					
	ATION (Must complete if trust is	-	Truct Toy ID#		
			Trust Tax ID#		
Current Trustee(s)			Date of Trust		

LIA-ST (2-12) Page 1

Policy	Number	(if assigned)									Page 2 - Ll	IA-ST (2-12
	Send pr		to: 🗖 Employer				ne information b sured/Owner(s					
	Address	S		Ci	ty, State	)					Zip	
	Contact	Phone #		En	nail add	ress						
SECTI	ON F	INSURANCE	APPLIED FOR									
21.	Amount	of Insurance	\$									
22.	Frequer	ncy of premium p	payment:   Annu	al 🗆 Semi-an	nual	□ Qu	arterly $\square$ M	lonthly				
SECTI	ON G	OTHER INSU	JRANCE									
			application or informa								<b>-</b> 1/2 -	
			face amount? (If Yes, olying, or do you inter	•			· ·				☐ Yes☐ Yes	
	,	, , ,	al amount of insuranc				· ·					□ INO
25.	Have yo	ou replaced othe	er life insurance polici n Section J - Details.)	•	•						☐ Yes	□No
26.	26. a. Do you currently have life insurance coverage (except group insurance)?					□ No						
	<ul> <li>b. If Yes, provide information for each policy currently in force (except group insurance). If you indicate that you are likely to replace, end, or change existing insurance or annuity with any company or society with the insurance for which you are applying, the broker may be required to provide additional forms for your review and signature. (If necessary, use Section J - Details.)</li> <li>Business?</li> </ul>							ker may				
		Company	Policy Number	Face Amount	Yes	No	Issue Date	Yes	No		Beneficiary	
SECTI	ON H	PROPOSED	INSURED'S HISTOF	RY								
			s the Proposed Insure It least 30 hours per v								☐ Yes	□ No
	O	•	s the Proposed Insure	, ,				•			<b>—</b> 103	
			illness or medical trea								☐ Yes	□No
SECTI		J - Details.)	NSURED'S HISTOR					•				
but is	s not lim	ited to, persons	edical center, hospita licensed as physician	s; chiropractors; p	ohysical	therapi	sts; psychologis	sts; drug	g , alcoh	nol, or me	re Provide ntal health c	r includes, counselors.
			the Proposed Insure involved in an accid								☐ Yes	□No
			is the Proposed Insur or other medical facili								☐ Yes	□No
			red ever been treated ressure, chest pain, c				ressels?				☐ Yes	□ No
	b. Cano	er?									☐ Yes	
		•	kidney disease, liver								☐ Yes☐ Yes	
SECTI			clude question #, re									
JEUII	ON J	providers.	ciaue question#, le	asuns, uales, u	iayiiUSI	s, uulc	ition, names al	iiu auu	103362	or meal	ai iacilille:	or Cal C

LIA-ST (2-12) Page 2

Policy Number (if assigned)	Page 3 - LIA-ST (2-12)
IN CONNECTION WITH THIS APPLICATION FOR INSU	JRANCE, IT IS UNDERSTOOD AND AGREED THAT:
we have read the application and all statements and answers contained in this and made a part of any policy to be issued, are true and complete to the bes company (the Company) to issue an insurance policy. The statements and are und no information about me will be considered to have been given to the Coff any changes to the statements and answers given in any part of the application.	t of my/our knowledge and belief and made to induce Banner Life Insurance is made in the application are the basis for any policy issued by the Company, company unless it is stated in the application. I agree to notify the Company
lo agent or other person has power to: (a) accept risk; (b) make or modify if the application, policy or receipt, as applicable; (d) waive any Company of discharge any contract of insurance; or (g) bind the Company by making	rights or requirements; (e) waive any information the Company requests;
agree that: I/we will notify the Insurer if any statement or answer ginsurance will not begin unless all persons proposed for insurance abolicy is delivered to and accepted by the Owner and the first modal	are living and insurable as set forth in the application at the time a
Changes or corrections made by the Company and noted in Section J - ontaining this application with the noted changes or corrections. In those Department regulation for amendments as to plan, amount, classification, and	e states where written consent is required by statute or State Insurance
vritten consent.  AUTHORIZATION TO OBTAIN A	ND DISCLOSE INFORMATION
hereby authorize any physician, medical professional, hospital, clinic or iny insurance or reinsurance company; any consumer reporting agency or Bureau (MIB, Inc.), to provide the Company and its legal representative onsultations; treatments; hospitalizations for physical and/or mental conditor me. Other information could include items such as: other insurance inforecords; court records; or foreign travel, etc.	insurance support organization; my employer; or the Medical Information s or affiliated insurers, all information they have pertaining to: medical tions, use of drugs or alcohol; drug prescriptions; or any other information
understand that the information obtained will be used by the Company to pathered during the evaluation of my application may be disclosed to: reins or legal services in connection with my application or claim; any physician formation by law or as I may further consent.	surers; the MIB, Inc.; other persons or organizations performing business
understand that this authorization may be revoked at any time by sending ife Insurance Company, 3275 Bennett Creek Avenue, Frederick, Marylan	1 1 3
The authorization will be valid for 30 months and shall survive the insured authorize the Company to obtain an investigative consumer report on meceive, upon written request, a copy of such report.	
f an investigative consumer report is prepared, I elect to be interviewed:	☐ Yes ☐ No
DECLAR	ATION
we understand that all premium checks are to be made payable to <b>Banne</b> of to be made payable to the agent, agency or other third party. I/we han normation Bureau Pre-Notice Disclosure and the Federal Fair Credit Rep	ve received the Notice to Proposed Insured, which includes the Medical
authorize and appoint the Payor named in this application to ac cknowledging delivery of any resulting insurance policy, and/or any	
any person who knowingly presents a false statement in an application founder state law. Please see fraud warnings on page 4 prior to signing	
	Signed at
Signature of Proposed Insured	City/State
Print Name of Proposed Insured	Date
Signature of Owner (if other than Proposed Insured)	Signed at State in which Owner Signs the Application

Owner/Officer Title

City/State

Signed at

Date

Date

LIA-ST (2-12) Page 3

Print Name of Owner

Signature of Licensed Insurance Agent



#### FRAUD WARNINGS

#### Arkansas & District of Columbia

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information on an insurance application is guilty of a crime and may be subject to fines and imprisonment.

#### Colorado

It is unlawful to knowingly provide false, incomplete or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policy holder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

#### Florida

Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

#### Kentucky

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

#### Louisiana, New Mexico, and Rhode Island

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit, or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

#### Maine, Tennessee, Virginia, and Washington

It is a crime to knowingly provide false, incomplete, or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines, or a denial of insurance benefits.

#### Maryland

Any person who knowingly and willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly and willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

#### **New Jersey**

Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

#### Ohio

Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement may be guilty of insurance fraud

#### Oklahoma

Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

#### Oregon

Any person who knowingly and with intent to defraud, or solicits another to defraud, an insurer by submitting an application or filing a claim containing any false or deceptive material information may be guilty of insurance fraud.

#### Pennsylvania

Any person who, knowingly and with intent to defraud any insurance company or other person, files an application for insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

LIA-ST (2-12) Page 4

Filing Company: Banner Life Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L041 Individual Life - Term Sub-TOI: L041.003 Single Life - Single Premium

Product Name: LIA-Simplified Issue

Project Name/Number: LIA-Simplified Issue/LIA-ST (2-12)

## **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: Flesch Certification

Comments:

readability certification attached

**Attachment:** 

LIA-ST (2-12) Readability Certification.pdf

Item Status: Status

Date:

Bypassed - Item: Application
Bypass Reason: not applicable

Comments:

Item Status: Status

Date:

Bypassed - Item: Life & Annuity - Acturial Memo

Bypass Reason: not applicable

Comments:

# Readability Certification LIA-ST (2-12)

This is to certify that the form in this filing has been tested and meets the minimum required Flesch reading ease score.

Life Insurance Application LIA-ST (2-12) has a score of 50.

The application is not less than 10-point type with one-point lead.

The style, arrangement, and overall appearance of the application gives no undue prominence to any portion of the text of the form.

Nancy W. Winings, FSA, MAAA

Vice President, Product Development

Maney W. Winings

Banner Life Insurance Company

February 3, 2012

Date